

# Why Choose Omega?

## ***The Company***

As a proven and reliable business partner for hundreds of law firms across the country, we understand the legal profession nuances, especially in areas of billing, financial management and business intelligence. Omega meets these unique business needs through individually tailored products and services.

- Omega's proven track record, dedication to customer service, continuous product improvement, and sincere interest in the long-term success of our clients are reasons why firms stay with Omega.
- Our management team's collective experience provides a solid, knowledgeable foundation for long-term success.
- Our employees understand the pressures and demands felt by firm employees because many of us have previously worked in law firms.
- We know what it takes to help your employees be more efficient, productive and profitable.

*"McNamara was looking for a sound investment in a software solution that would provide the firm flexibility, functionality and reliability, meeting our front and back office needs for many years to come. We found in Omega a partner that was committed to ensuring that the project would go live, on time and within budget."*

Thomas G. Beatty, managing partner  
McNamara, Dodge, Ney, Beatty, Slattery, Pfalzer,  
Borges & Brothers LLP



## ***The Products***

Omega Legal<sup>VX</sup> is an established, proven system that's robust, flexible and scalable to fit the changing demands of growing law firms.

- Complies with industry standards and best practices
- Developed in-house to ensure compatibility with all applications
- Feature-rich with end-to-end functionality
- Visual Xpress<sup>®</sup> helps identify trends, make comparisons and highlight exceptions in data to gain insight into firm performance
- Optional product add-ons expand and enhance functionality to meet firm operational requirements
- Easy-to-use dashboards and user-defined functionality improves workflow and efficiency

### **The Technology**

Rest assured that your firm will always benefit by having the latest technological advances resulting in optimum system performance. With Omega Legal<sup>VX</sup>, you get a single, integrated, feature-rich Financial and Practice Management system powered by the world's fastest database.

- Comprehensive reporting and day-to-day operational efficiencies housed on a single server with InterSystems Caché®
- Expect a smooth conversion with minimal downtime for your firm based on our experience converting data from almost every system on the market
- Always be up-to-date with the most current Omega Legal<sup>VX</sup> features

### **The Training & Support**

Omega is recognized across the industry for its responsive client services team and progressive training methods. In 2002, Omega was the first in the industry to bring the power of the Internet, a live instructor, and proven classroom techniques together to deliver professional, convenient and comprehensive instruction to all users—right to their desktop. Today, Omega offers both online and on-site training.

*“We were impressed with Omega’s organized implementation. How they walked the firm through all of the materials and the training right before we went live was excellent. The transition went smoothly and switching to Omega was the right move to make. The firm is so excited about being an Omega client that we are starting a San Diego users group.”*

Carol Madle, director of administration  
Wingert Grebing Brubaker & Goodwin, LLP

Our Client Services team boasts an average of six years of experience working at Omega, along with even more years of technical and client service experience with law and/or accounting firms prior to joining the company. Additionally, the manager of our Client Services team has a degree in Business Administration, eleven years of experience at Omega, and more than 20 years of experience as a controller for companies in the retail, construction and hospitality industries.

- Variety of training delivery options eliminates the need for firm employees to attend hours and hours of training sessions that keep staff from getting their day-to-day jobs done effectively
- Modular curriculum design with over 50 topics enables users to attend specific classes that pertain to their job function—saves time and makes sure staff is up and running quickly
- Highest quality client support whenever you need it—call, email or visit us online

### **Omega**

*Omega is a privately held Scottsdale-based company that provides mid-to-large size law firms an integrated financial and practice management software suite that sets the standard for return on investment, system performance and service. Since 1975, Omega has been solving critical business issues for law firms, improving their profitability, productivity and efficiency.*