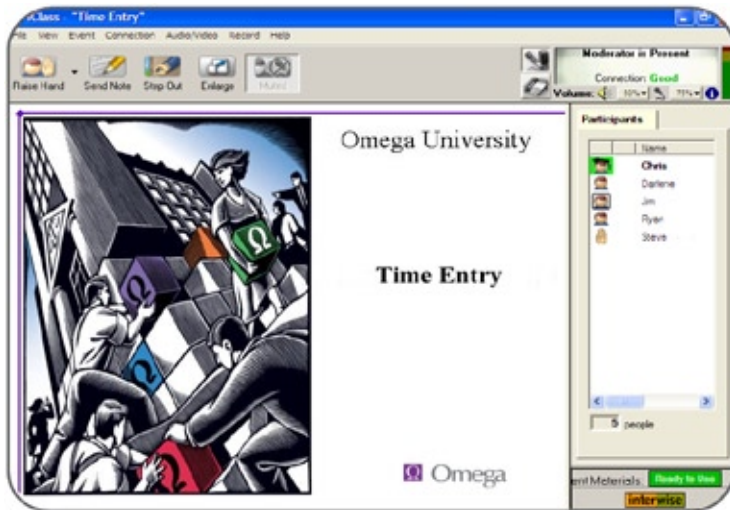


# Omega University®

## *The Optimum Learning Experience*

Omega University. We're the first in the industry to bring the classroom to you—right at your desktop—with no time-consuming travel, no costly hotels, and no tedious eight-hour days sitting in a traditional classroom. How do we do it? By combining the power of the Internet, a live instructor and proven classroom techniques, Omega offers you a learning experience that is quite simply the best in the business.



At Omega University, we understand what makes training effective and how to implement that training in your busy law firm. Our modular course design, experienced instructors, and proven training methods come together to provide a superior learning environment. What's more, classes are scheduled monthly to support your ongoing training needs.

Regardless of the method you choose—at your firm, at Omega, via our instructor-led, interactive virtual classroom, or a combination—Omega University provides the optimum learning experience. It's just what you need to make the most of your new Omega system, enabling you to increase staff productivity, enhance firm profitability, and improve client service and satisfaction.

## *Individualized Training*

Omega recognizes that each law firm operates differently, and although our products are powerful and expansive, no single firm uses all components. Our modular curriculum design allows learners to attend specific classes that pertain to their job function, saving valuable time and ensuring your staff is productive as quickly as possible.

We also understand the pressures learners are under to become proficient in a new product while continuing to juggle daily responsibilities. All-day training sessions often conflict with that goal and become ineffective when learners reach a saturation point. That's why the average length of an Omega University module is two and a half hours, so your staff still has time to take care of business.

Each module, combined with a predesigned, law firm-derived training database, gives learners exposure to all the scenarios that might apply to a particular activity. Using the training database, learners can perform the job functions without putting your live data at risk.

### ***Features and Benefits***

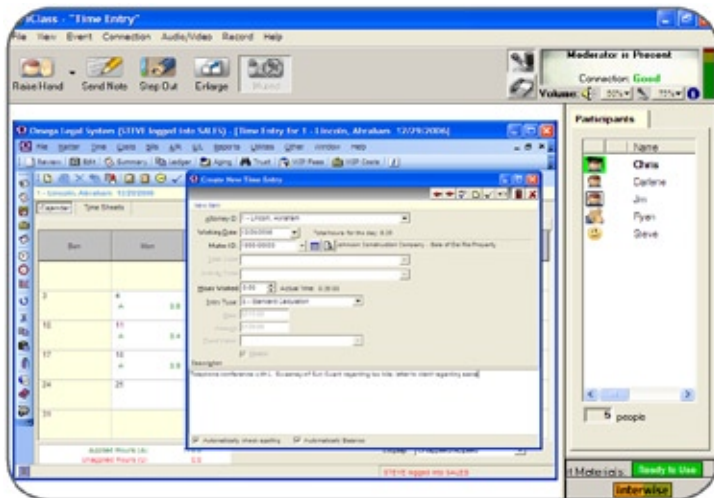
- Instructor-led, interactive virtual classroom
- Modular course design
- Experienced instructors
- Individualized training
- Monthly Classes
- Real-life hands-on classroom exercises

## Proven Techniques: See, Hear, Say, and Do

Learning is not a passive activity. Average learners retain:

- 50% of what they hear and see
- 70% of what they hear, see, and say
- 90% of what they hear, see, say, and do

To achieve the highest retention rate, each learner should have a classroom workstation, be involved in classroom discussion, and perform exercises using Omega Legal to reinforce the concepts. Facilitated by our product experts, the highly focused modules are a mixture of concept and practical application. The instructor's interactive style gives learners the chance to see it, hear it, say it during classroom discussion, and most important, do it with practical exercises. This combination of proven techniques helps to assure a high success rate.



## You Choose—Onsite or Online

At Omega University, you have a choice. We can deliver training at Omega, at your own facility, or in our virtual classroom. You can even begin with our online training and follow up with an onsite visit. However you choose to attend Omega University, you'll get the same skilled facilitation, comprehensive subject matter, interactive format, and practical hands-on exercises. Our state-of-

the-art training is a service our customers have depended on for more than 25 years and one reason why Omega has the highest client retention rate in the industry.

*"I have attended many training classes where I got much less out of the class than I got out of the Internet training classes through Omega. You are able to ask questions and interact just like you would onsite."*

Renee Molnar, MIS manager, Ross, Brittain & Schonberg Co., L.P.A.

*"I really like the virtual classroom. It is convenient, and as effective as being there-without the hassle of traveling."*

Sandy Ternamian, accounting supervisor, Brackett & Ellis

## Personalized Training Delivered at a Distance

With today's cost containment and concern with personal safety, highly effective, electronic training at your desktop is an idea whose time has come. With traditional, self-paced Internet training, all you do is read screens of information and answer questions in a vacuum. In contrast, Omega's virtual classroom is synchronous learning at its best. You get instructor-led, interactive training, so you can communicate with other learners from a variety of firms across the country, participate in real-time discussions. All without expensive, inconvenient, and time-consuming travel or the information overload that comes from eight consecutive hours spent in a traditional classroom.

## Omega

*Omega is a privately held Scottsdale-based company that provides mid-to-large size law firms an integrated financial and practice management software suite that sets the standard for return on investment, system performance and service. Since 1975, Omega has been solving critical business issues for law firms, improving their profitability, productivity and efficiency.*